1	Assessing Non-compliance with and non-enforcement of UK loot box industry
2	self-regulation on the Apple App Store: <u>A</u> a longitudinal study on <u>poor</u> the
3	implementation process
4	
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17	Abstract
18	Loot boxes in video games can be purchased with real-world money in exchange for
19	random rewards. Stakeholders are concerned about loot boxes' similarities with
20	gambling and their potential harms (e.g., overspending money and developing
21	gambling problems). The previous Conservative UK Government decided to first try
22	relying on industry self-regulation to address the issue, rather than to impose
23	legislation. These self-regulations have since been published by the industry trade
24	body, Ukie (UK Interactive Entertainment). Responding to many stakeholders'
25	desire <u>s</u> for a transparent and independent assessment of their implementation, we
26	assessed companies' compliance with three empirically testable measures and also
27	whether the rules were actively enforced. The 100 highest-grossing iPhone games
28	were longitudinally examined both prior to the self-regulations coming into effect on
29	18 July 2024 ( <i>i.e.</i> , between January and June 2024) and after to check for potential
30	improvement ( <i>i.e.</i> , between July and December 2024). Disappointingly, widespread
31	non-compliance and non-enforcement were observed. Amongst games with loot
32	boxes, none (0.0%) sought to obtain explicit parental consent prior to enabling loot
33	box purchasing by under-18s. Only 23.5% disclosed loot box presence, and the few
34	disclosures were all visually obscured and difficult to access. A mere $8.6\%$
35	consistently disclosed the probabilities of obtaining different rewards for all loot

- 36 boxes found. The rules were not enforced, contrary to Ukie's promise: all of the
- 37 games that were non-compliant before the self-regulations came into effect remained
- 38 non-compliant many months later, despite Ukie and the Apple App Store having
- 39 been provided with evidence of the contraventions and put on notice to delist those
- 40 games if remedial actions were not forthcoming. <u>Because Ukie itself cannot enforce</u>
- 41 <u>these self-regulations, p</u>Platforms (*e.g.*, app stores), the advertising regulator, and the
- 42 consumer protection regulators must better enforce pre-existing rules to ensure
- 43 adequate consumer protection as already promised. Video games and loot boxes are
- 44 no longer novel; laws that apply to all industries must also be enforced against this
- 45 one. Governments are advised against relying on industry self-regulation, especially
- 46 after repeated demonstrations of its many failings. Stricter legal regulation of loot
- 47 boxes should be adopted. Preregistered Stage 1 protocol:
- 48 https://doi.org/10.17605/OSF.IO/3KNYB (date of in-principle acceptance: 25
- 49 March 2024).
- 50

# 51 Keywords:

- 52 Loot boxes; Video games; Video gaming regulation; Interactive entertainment law;
- 53 Information technology law; Consumer protection; Industry self-regulation; Social
- 54 corporate responsibility

## 55 **Conflict of Interest**

L.Y.X. has provided paid consultancy for Public Group International Ltd (t/a 56 57 PUBLIC) (Companies House number: 10608507), commissioned by the UK 58 Department for Culture, Media and Sport (DCMS) to conduct independent research 59 on understanding player experiences of loot box protections, since October 2024. 60 L.Y.X. has provided paid consultancy for the Council of Europe International Cooperation Group on Drugs and Addiction (the Pompidou Group) on a project 61 concerning the risks of online gambling and gaming to young people co-funded by 62 the European Union via the Technical Support Instrument and implemented by the 63 64 Council of Europe, in cooperation with the European Commission, since December 65 2024. L.Y.X. was supported by a PhD Fellowship funded by the IT University of Copenhagen [IT-Universitetet i København], which was publicly funded by the 66 Kingdom of Denmark [Kongeriget Danmark] (December 2021–November 2024). 67 68 L.Y.X. was employed by LiveMe, then a subsidiary of Cheetah Mobile (NYSE: 69 CMCM), as an in-house counsel intern from July to August 2019 in Beijing, China. L.Y.X. was not involved with the monetisation of video games by Cheetah Mobile or 70 71 its subsidiaries. L.Y.X. undertook a brief period of voluntary work experience at 72 Wiggin LLP (Solicitors Regulation Authority number: 420659) in London, England, 73 in August 2022. L.Y.X. has contributed to research projects enabled by data access 74 provided by the video game industry, specifically Unity Technologies (NYSE:U) 75 (October 2022 – August 2023). L.Y.X. has been invited to provide advice to the UK 76 Department for Digital, Culture, Media and Sport and its successor (the Department 77 for Culture, Media and Sport; DCMS) on the technical working group for loot boxes 78 and the Video Games Research Framework. L.Y.X. was the (co-)recipient of three 79 Academic Forum for the Study of Gambling (AFSG) postgraduate research support grants (March 2022, January 2023, and July 2024) and a minor exploratory research 80 81 grant (May 2024) derived from 'regulatory settlements applied for socially 82 responsible purposes' received by the UK Gambling Commission and administered by Gambling Research Exchange Ontario (GREO) and its successor (Greo Evidence 83 Insights; Greo). L.Y.X. accepted funding to publish open-access academic papers 84 85 from GREO and the AFSG that was received by the UK Gambling Commission as above (October, November, and December 2022, November 2023, and May 2024). 86 87 L.Y.X. was the recipient of an Elite Research Travel Grant 2024 [EliteForskrejsestipendium 2024] awarded by the Agency for Higher Education and Science of 88 89 the Danish Ministry of Higher Education and Science [Uddannelses-og

90 Forskningsstyrelsen under Uddannelses-og Forskningsministeriet] (February 2024). 91 L.Y.X. has accepted conference travel and attendance grants from the Socio-Legal 92 Studies Association (February 2022 and February 2023); the Current Advances in 93 Gambling Research Conference Organising Committee with support from GREO 94 (February 2022); the International Relations Office of The Jagiellonian University 95 (Uniwersytet Jagielloński), the Polish National Agency for Academic Exchange (NAWA; Narodowa Agencja Wymiany Akademickiej), and the Republic of Poland 96 97 (Rzeczpospolita Polska) with co-financing from the European Social Fund of the 98 European Commission of the European Union under the Knowledge Education 99 Development Operational Programme (May 2022); the Society for the Study of Addiction (November 2022, March 2023, and November 2024); the organisers of the 100101 13th Nordic SNSUS (Stiftelsen Nordiska Sällskapet för Upplysning om 102 Spelberoende; the Nordic Society Foundation for Information about Problem 103 Gambling) Conference, which received gambling industry sponsorship (January 104 2023); the MiSK Foundation (Prince Mohammed bin Salman bin Abdulaziz Foundation) (November 2023); and the UK Gambling Commission (March 2024). 105 106 L.Y.X. has received honoraria from the Center for Ludomani for contributing parent guides about mobile games for Tjekspillet.dk, which was funded by the Danish 107 108 Ministry of Health's gambling addiction pool (Sundhedsministeriets 109 Ludomanipulje) (March and December 2023), the Fundació Pública Tecnocampus 110 Mataró-Maresme (TecnoCampus Mataró-Maresme Foundation) for a guest lecture (November 2023), the Young Men's Christian Association of Greater Toronto Youth 111 112 Gambling Awareness Program for a presentation, which was funded by the 113 Government of Ontario, Canada (March 2024), Lunds universitet (Lund University) 114 for the right to translate parent guides about mobile games into Swedish for 115 Kollaspelet.se, which was funded by Mediamyndigheten (the Swedish Agency for 116 the Media) and Barnahus Stockholm (December 2024); Shenkar College of 117 Engineering, Design and Art for a guest lecture (December 2024); and DiGRA Korea 118 and the Game-n-Science Institute [게임과학연구원] under the Game Culture 119 Foundation [게임문화재단] under the Ministry of Culture, Sports and Tourism of 120 South Korea [문화체육관광부] for participating in an academic research survey 121 (January 2025). L.Y.X. received royalties by virtue of the copyright subsisting in 122 some of his publications from the Authors' Licensing and Collecting Society (ALCS)

124 hospitality register-equivalent for L.Y.X. is available at: 125 https://www.leonxiao.com/about/gifts-and-hospitality-register. The up-to-date 126 version of L.Y.X.'s conflict-of-interest statement is available at: 127 https://www.leonxiao.com/about/conflict-of-interest. L.Y.X. has provided paid 128 consultancy for Public Group International Ltd (t/a PUBLIC) (Companies House 129 number: 10608507), commissioned by the UK Department for Culture, Media and 130 Sport (DCMS) to conduct independent research on understanding player 131 experiences of loot box protections, since October 2024. L.Y.X. was employed by 132 LiveMe, then a subsidiary of Cheetah Mobile (NYSE: CMCM), as an in-house 133 counsel intern from July to August 2019 in Beijing, China. L.Y.X. was not involved 134 with the monetisation of video games by Cheetah Mobile or its subsidiaries. L.Y.X. 135 undertook a brief period of voluntary work experience at Wiggin LLP (Solicitors 136 Regulation Authority number: 420659) in London, England, in August 2022. L.Y.X. 137 has contributed to research projects enabled by data access provided by the video 138 game industry, specifically Unity Technologies (NYSE:U) (October 2022 – August 139 2023). L.Y.X. has been invited to provide advice to the UK Department for Digital, 140 Culture, Media and Sport and its successor (the Department for Culture, Media and 141 Sport; DCMS) on the technical working group for loot boxes and the Video Games 142 Research Framework. L.Y.X. was the (co-)recipient of three Academic Forum for the 143 Study of Gambling (AFSG) postgraduate research support grants (March 2022, 144 January 2023, and July 2024) and a minor exploratory research grant (May 2024) 145 derived from 'regulatory settlements applied for socially responsible purposes' 146 received by the UK Gambling Commission and administered by Gambling Research 147 Exchange Ontario (GREO) and its successor (Greo Evidence Insights; Greo). L.Y.X. 148accepted funding to publish open-access academic papers from GREO and the AFSG 149 that was received by the UK Gambling Commission as above (October, November, 150 and December 2022, November 2023, and May 2024). L.Y.X. has accepted conference 151 travel and attendance grants from the Socio-Legal Studies Association (February 152 2022 and February 2023); the Current Advances in Gambling Research Conference 153 Organising Committee with support from GREO (February 2022); the International 154 Relations Office of The Jagiellonian University (Uniwersytet Jagielloński), the Polish 155 National Agency for Academic Exchange (NAWA; Narodowa Agencja Wymiany 156 Akademickiej), and the Republic of Poland (Rzeczpospolita Polska) with co-

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179 <u>xiao/about/conflict-of-interest</u>. M.L.L. declares no conflicts of interest.

#### 180 **1. Introduction**

181 Loot boxes are products inside video games that players can buy to obtain random 182 rewards. Some non-paid loot boxes may be obtained without spending real-world 183 money (*e.g.*, through performing various in-game tasks)<sup>[1]</sup>. However, the present study focuses on paid loot boxes that players spend real-world money to purchase 184 185 either directly or indirectly by spending money to purchase 'premium' in-game 186 currency that can then be used to buy loot boxes. Hereinafter, references to 'loot 187 boxes' refer only to 'paid loot boxes' unless otherwise specified. Importantly, a 'loot 188 box' needs not be visually portrayed as a box: any in-game purchase involving realworld money with any randomised elements satisfies the definition<sup>[2]</sup>. 189

190

191 Stakeholders (*e.g.*, consumers, parents, and advocacy groups) are concerned about

192 loot boxes' structural and psychological similarities with gambling<sup>[3]</sup> and how

193 vulnerable consumers (*e.g.*, children and people experiencing problem gambling

194 harms) might be at risk of overspending money<sup>[4–6]</sup>. Policymakers around the world

are considering potential regulation<sup>[7–10]</sup>, and a few countries have already taken

196 action<sup>[11]</sup>. For example, in 2018, Belgium applied pre-existing gambling law to

197 attempt to 'ban' loot boxes as unlicensed illegal gambling<sup>[12]</sup>. However, this

198 intervention has been poorly enforced, such that 82 of the 100 highest-grossing

199 iPhone games on the Belgian Apple App Store in mid-2022 continued to sell loot

200 boxes in exchange for real-world money<sup>[13]</sup>. The Belgian experience demonstrates

201 that a traditional gambling regulator that was originally resourced (*e.g.*, in terms of

202 public funding and manpower) to monitor only the traditional gambling industry

203 would not be capable of also regulating the video game industry (which is

204 composed of many smaller operators often based in foreign jurisdictions) without

significantly more additional support, monetary and otherwise.

206

For other countries, amending gambling law to additionally include loot boxes and
thereby place them within the purview of the gambling regulator is therefore likely
unworkable without substantial investments towards that end. Such investments

210 may be viewed as an unjustifiable expenditure of public money<sup>[14(paras 248–250)]</sup>.

211 Recognising that, the UK Government (specifically, the Department for Culture,

212 Media and Sport (DCMS)) decided in July 2022 to ask the industry to try better self-

213 regulating loot boxes and addressing relevant concerns first, rather than to

214 immediately impose legislation<sup>[14]</sup>. The Government did promise that it 'will not

- 215 hesitate to consider legislative options,' if video game companies and platforms do
- 216 not 'improve protections for children, young people and adults' and if 'tangible
- results' cannot 'begin to be seen in the near future'<sup>[14(para. 32)]</sup>. These self-regulatory
- rules, presented as 11 principles, have since been published one year later by Ukie
- 219 (UK Interactive Entertainment), the national video game industry trade body, on 18
- July 2023<sup>[15]</sup>, with support from the Government<sup>[16]</sup>.
- 221

222 Besides the aforementioned Belgian example, previous research has also found that 223 companies' compliance with various other loot box-related regulation has been poor. 224 In China, where companies are required by law to disclose the probabilities of 225 obtaining various random rewards from loot boxes<sup>[17]</sup>, most high-grossing games 226 were found to have complied sub-optimally by choosing methods of displaying the 227 disclosures that lacked visual prominence and were difficult to access<sup>[18]</sup>. Indeed, 228 industry self-regulation of loot boxes is not a new concept and has already been 229 attempted for several years to dubious benefit. The potential underlying efficacy of 230 the interventions has not been scientifically proven and has never been measured 231 since implementation (although this easily could have, and should have, been done 232 by the industry to inform all stakeholders and improve public confidence). 233 Importantly, many of the highest-grossing games were found to have been non-234 compliant, and relevant platforms and rule-makers did not appear to have actively 235 monitored compliance, nor punished non-compliance, with previous industry self-236 regulation. For example, in mid-2021, 36% of the highest-grossing iPhone games 237 containing loot boxes were found to have failed to disclose probabilities, as required 238 by Apple App Store's platform rules, seemingly with impunity<sup>[19]</sup>. 239

240 The North American (ESRB; the Entertainment Software Rating Board) and

241 European (PEGI; Pan-European Game Information) age rating organisations'

- 242 mandated loot box presence warning label was not properly implemented through
- 243 the IARC (International Age Rating Coalition) system, such that 71% of popular
- 244 games containing loot boxes did not bear the label on the Google Play Store and
- thereby failed to inform consumers about the potential risks<sup>[20]</sup>. Many games were
- 246 also identified as unlabelled on other storefronts operated by Epic Games, Nintendo,
- 247 Sony, and Microsoft<sup>[21]</sup>. A number of unlabelled games have since been duly labelled,
- 248 for which some credit is due to the self-regulatory age rating organisations;
- 249 however, that was done only in response to external academic scrutiny and after

being explicitly requested, in the absence of which, those games would likely have
remained incorrectly unlabelled even today<sup>[22]</sup>.

252

253 Prior research has demonstrated that loot box regulations, particularly industry self-254 regulatory ones, were poorly complied with in the past. Accordingly, reasonable 255 doubt can, and ought to, be cast on whether companies will comply with the newly 256 proposed UK loot box industry self-regulation. Many stakeholders are interested in 257 a transparent and fair assessment of the implementation of the Ukie self-regulatory 258 principles. Not every principle contained therein is capable of empirical study. For 259 example, Principle 7 is to support the implementation of the Video Games Research 260 *Framework*<sup>[23]</sup>, which is a UK Government document intended to promote better 261 research into video games and related issues. Similarly, Principle 9 is a commitment 262 to adopt more lenient refund policies when it can be demonstrated that in-game 263 purchases were made without parental consent or knowledge. Such principles 264 would be welcomed by all stakeholders without controversy, but compliance with 265 them is difficult to quantify or objectively measure against a predetermined 266 standard.

267

268 However, three principles are empirically testable (and indeed two of them have already previously been so assessed<sup>[18-21]</sup>). Firstly, Principle 1 demands that the 269 270 purchase of loot boxes with real-world money by under-18s is to be restricted such 271 that it may only be done with parental consent. (This is the only 'new' requirement 272 that has not already been otherwise introduced; the following two requirements 273 should already have been adopted elsewise as detailed below.) Secondly, Principle 4 274 requires companies to disclose the presence of paid loot boxes to consumers prior to 275 purchasing or downloading the game using, *inter alia*, the relevant PEGI presence 276 warning label<sup>[24]</sup>. Thirdly, Principle 5 states that companies must make probability 277 disclosures informing players of their likelihood of obtaining various random 278 rewards from loot boxes.

279

Companies have been given a 12-month implementation period (starting from 18
July 2023) to adopt these measures<sup>[15]</sup>. In other words, one cannot say that a game
that continues to permit loot box purchasing by under-18s without parental consent
is actually non-compliant with Principle 1 until 18 July 2024. Notwithstanding, the
disclosure of loot box presence to consumers prior to purchasing and downloading

285 on any advertising of a video game (now, arguably misleadingly, presented through 286 Principle 4 as a supposedly new measure) has already been required by advertising 287 regulations, as clarified in the *Guidance on advertising in-game purchases* published in 288 September 2021, which is enforced by the relevant regulator, the Advertising Standards Authority (ASA)<sup>[25]</sup>. The first author has since complained to the ASA 289 290 about games that were non-compliant, and the ASA Council has held in two 291 separate rulings that companies that do not disclose the presence of loot boxes on 292 Apple<sup>[26]</sup> and Google<sup>[27]</sup> store pages are breaching advertising *law*. Therefore, 293 irrespective of the implementation process, games should already be compliant with 294 the essence of Principle 4, otherwise they are advertising illegally. Similarly, many 295 platforms, including the Apple App Store, have required the disclosure of loot box probabilities since 2019, if not earlier<sup>[28–30]</sup>, as now also expressed through Principle 5 296 297 (again, arguably misleadingly as if this is a new proposal). Hence, non-compliance 298 with Principles 4 and 5, even prior to the end of the 12-month implementation 299 period or 18 July 2024, would contravene other existing regulation and be 300 reprehensible.

301

The UK Government<sup>[16(para. 23)]</sup> and Ukie<sup>[15]</sup> have both expressed that progress should 302 be monitored and periodically reviewed during the implementation process. 303 304 Relevant civil servants have informed the first author that it would be beneficial for 305 independent, transparent scrutiny of the compliance with these measures (which is 306 one reflection of their potential efficacy, as even an effective measure that is not 307 complied with would be ineffective) to be conducted six months after the 308 publication of these principles (*i.e.*, around January 2024) and then again following 309 the implementation period (*i.e.*, around July 2024). This would complement any assessments that the industry, represented by Ukie itself, might conduct and 310 311 publish. 312 313 Research Question 1: Are the 100 highest-grossing iPhone games complying with 314 three separate aspects of the UK loot box industry self-regulation? 315 316 This was assessed by checking whether all highest-grossing iPhone games

- 317 containing paid loot boxes in the 18 January 2024 sample and the 18 July 2024
- 318 sample will (i) prevent loot box purchasing by under-18s unless parental consent has

- 319 been provided; (ii) disclose loot box presence; and (iii) make loot box probability
- 320 disclosures.
- 321
- Research Question 2: Do platforms and rulemakers enforce their own self-regulationand punish non-compliant companies?
- 324
- 325 This was assessed by checking whether all highest-grossing iPhone games
- 326 containing paid loot boxes in the 18 January 2024 sample that will not disclose loot
- 327 box presence or make loot box probability disclosures will either have done both, or
- 328 have been delisted from the UK Apple App Store, by 18 July 2024.
- 329

# **330 2. Method**

331 The lists of the 100 highest-grossing games for the iPhone platform in the UK on 18 332 January 2024 and on 18 July 2024 were separately collated through data.ai, a leading 333 analytics company. These two lists formed the samples, which were individually 334 studied at two separate points in time following each aforementioned date. It was 335 preregistered that the studying of each sample would be done 'immediately 336 following each aforementioned date.' However, due to resource constraints, it 337 transpired that the research process for each sample took multiple months to 338 complete. Importantly, all games in the 18 January 2024 sample were studied prior 339 to 18 July 2024. If any game in the 100 highest-grossing lists would no longer have been available for download from the UK Apple App Store by the data collection 340 341 period, then it would have been excluded from the sample and replaced with the 342 next highest-grossing game (e.g., the first unavailable game would have been 343 replaced with the 101<sup>st</sup> highest-grossing game). However, all games remained available, and so no game was replaced, although certain aspects of a few games 344 345 could not be studied as explained below. It was preregistered that: 'The results in 346 relation to each list/sample will be separately reported in two studies in order to 347 ensure that the results may be promptly published to assist in policy implementation 348 when they still remain relevant.' However, this should have been amended when 349 revising the stage 1 registered report per reviewer and recommender comments. In 350 fact, the study results have not been separately reported but are all contained herein; 351 however, the headline results in relation to the first 18 January 2024 sample were 352 sent to relevant stakeholders on 25 June 2024, alongside a request for stricter 353 enforcement, to inform the policy implementation process as detailed below.

355 Previous studies assessing loot box prevalence and compliance with presence 356 warning and probability disclosure requirements have focused on the 100 highest-357 grossing games. That sample size and sampling method are reasonable and justified, 358 due to resource constraints (mostly on researcher time) and given that stakeholders 359 (e.g., parents and policymakers) are far more interested in the situation concerning 360 popular games that many players have demonstrably spent money on, rather than 361 that of obscure titles that may only be downloaded a handful of times per year. With 362 that said, a key limitation must now be conceded with this sampling methodology. 363 Previous research has repeatedly focused directly or indirectly on the 100 highestgrossing games<sup>[13,18-20]</sup>. The games on that list have not changed significantly over the 364 years (although some entries do get replaced by newly released titles occasionally, 365 366 they would still be relatively high-grossing games, e.g., be within the 500 highestgrossing games), meaning that previous research has studied certain games multiple 367 368 times and, importantly, had publicly identified them as being non-compliant with 369 pre-existing regulatory requirements that the present study is also assessing, such as 370 not making probability disclosures or not disclosing loot box presence. Those 371 previous research efforts are known to have directly caused the companies behind 372 some of those games to take remedial actions to become compliant or to be forced to do so by age rating organisations<sup>[22]</sup>. Some of these same games would likely be 373 374 included in the 100 highest-grossing list again on the data collection dates of the 375 present study, meaning that, although they may now be identified as compliant, that 376 was already guaranteed by (and indeed only due to) previous external intervention. 377 It cannot be known whether those now-'compliant' games would have been so 378 without that external interference. This means that the compliance rates amongst the 379 highest-grossing games are likely to now be artificially higher than those amongst all 380 other games. Alternatively, randomly sampling 100 games from the 500 highest-381 grossing games also would not completely remove this bias because some games 382 that were previously studied and whose compliance was artificially affected would have fallen below the 100<sup>th</sup> rank but still remain within the top 500. Those lower 383 384 ranking and less popular games would also affect significantly fewer players and 385 therefore be less concerning to stakeholders. Indeed, it remains valid to simply sample the 100 highest-grossing games because the findings would be the most 386 387 practically informative and relevant as they show the situation as a consumer would 388 encounter it. The artificial interventions have already happened and thereby affected

the average consumer experience (hopefully positively), so although any findings would no longer be entirely 'natural,' such findings remain the most useful. The present results simply must not be overinterpreted as indictive of the compliance rates amongst less popular games (which are likely to be lower) or how they would have been had there been no previous intervention.

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395 The focus on the Apple App Store platform is predominantly due to resource 396 constraints on the first author's time. Ideally, the situations on other platforms (e.g., 397 the Google Play Store and the stores of consoles like the Sony PlayStation, Microsoft 398 Xbox, and Nintendo Switch) would also be assessed. However, previous research 399 has suggested that the loot box issue is more concerning on mobile platforms than 400 on PC and console platforms: this is because there is significantly more content on 401 mobile platforms (which makes compliance and enforcement more difficult), and the 402 prevalence rate of loot boxes is also significantly higher there<sup>[20]</sup>. There are also 403 further complications with potentially studying the Android mobile platform 404 specifically. Firstly, games can be installed through many different storefronts (e.g., 405 the Samsung Galaxy Store, HUAWEI AppGallery, etc., which are not covered by the 406 self-regulation, as it applies only to certain explicitly listed platforms). Secondly, 407 games may be easily installed directly with a .apk (Android Package) file that may 408 not be the UK-compliant version. Therefore, a study of only the Google Play Store 409 does not fully reflect the experience of a (child) consumer using Android devices. 410 The present study is intended to focus limited resources on providing a fair 411 perspective on the iOS platforms, where the Apple App Store solely dominates as it 412 is the only permitted app store for the operating system in the UK<sup>[see 31]</sup>. This would also provide data comparable to those of a previous 2021 study on iPhone 413 probability disclosures in the UK<sup>[19]</sup>. Finally, the versions of the game available on 414 415 the Apple App Store and Google Play Store should, in theory, be substantively 416 identical, and the highest-grossing lists for the two platforms overlap significantly, 417 so the present results should be broadly transferable. For example, if the iPhone 418 version made probability disclosures, then the Google Android version probably 419 would have done as well.

420

421 The following variables were measured:

422

423 *Apple age rating* 

- This was copied from the relevant age rating information displayed on the game's
- 425 UK Apple App Store page. No game was excluded due to its age rating because
- 426 Apple's highest age rating is 17+ and the Ukie principles apply to all young people
- 427 under 18. Therefore, 17-year-olds can play all games available on the Apple App
- 428 Store but are still supposed to be protected by the self-regulation.
- 429
- 430 *Presence of paid loot boxes*
- Each game was downloaded from the UK Apple App Store and played for an hour
  to identify whether paid loot boxes (as defined in Annex B of the Ukie selfregulation, which aligns with the present study's and the ESRB's definition as set out
  in the Introduction section<sup>[2]</sup>) are being implemented and sold in exchange for realworld money or premium in-game currency that could in turn be bought with real
  money. If multiple loot boxes were found within that hour, then they were each
  separately noted. Screenshots were taken of any found loot boxes.
- 438

439 One hour of 'playing' the game meant that, from downloading and starting the 440 software, the coder used their best endeavours for 60 minutes to unlock as many 441 aspects of the game and gain access to as many in-game purchasing offers as 442 possible: for example, the coder chose to access the in-game store where loot boxes 443 are presumably sold as soon as able, including by skipping unnecessary story elements. Our previous research using this methodology has acknowledged that the 444 445 detection rate of loot boxes is not 100% because there are likely games that only 446 begin to sell loot boxes many hours after the player starts playing and because loot boxes might simply be missed by the researcher<sup>[19(p. 12)]</sup>. This one-hour time limit is 447 justified by resource constraints on the coder's time. In addition, based on previous 448 research, this method should be sufficient to detect at least 80% of games with loot 449 450 boxes (assuming that every game contains loot boxes in the UK, which is most likely untrue, so the true detection rate is higher)<sup>[13]</sup>. The percentage rate of games found to 451 contain paid loot boxes within one hour of examination is referred to as the 452 453 'prevalence rate' of loot boxes (as has been done in the past), even though more 454 accurately, it would be the prevalence rate when only one hour has been spent 455 examining the game, and the true prevalence rate is therefore likely higher. 456

457 Presence of technical measures to prevent loot box purchasing by under-18s

When playing each game, if and whenever prompted by the game to answer any 458 459 questions relating to age (such as 'how old are you?' and 'in which year were you 460 born?'), an answer that would make the user appear to be 17 years old was 461 provided. This age was chosen because some games on the Apple App Store 462 platform are given the highest age rating of 17+, which should render them 463 unavailable for download by younger users. A 17-year-old can download and play 464 them, but they also remain under 18 for the purposes of the Ukie loot box industry self-regulation, such that their loot box purchasing should be restricted until 465 parental consent is provided. The purchase of paid loot boxes [or premium in-game 466 467 currency used to purchase loot boxes] was attempted to check whether this could be 468 done without parental consent or knowledge on a user account that purportedly belonged to a 17-year-old. A game would be deemed as having complied with 469 470 Principle 1 if the aforementioned paid loot box [or premium in-game currency] 471 purchasing attempt is unsuccessful. The additional reference to premium in-game 472 currency presented in square brackets was not preregistered due to an oversight.

473

474 Importantly, the operating system-level spending control feature that Apple 475 provides for parents ('Ask to Buy'<sup>[32]</sup>) was not accounted for by the present study. 476 Activating this would blanketly require under-18s to send requests for approval to 477 their parents for *all* in-game purchases (regardless of whether they are loot box purchases), app store purchases, and even app store downloads of 'free' games. 478 479 Under-18s must wait until these are approved before the transaction can take effect. 480 That feature is undoubtedly valuable for parents and other caretakers wanting to 481 better monitor and manage their child's video game spending and should be used 482 by them, but the present study is concerned with individual game-level compliance 483 and interventions that specifically relate to loot boxes by highlighting that a 484 purchase is potentially problematic because it is a loot box purchase. Broad, 485 platform-wide spending control mechanisms like Apple's Ask to Buy often fail to 486 provide specific information about loot boxes because loot boxes are very rarely 487 directly purchased with real-world money and often must be purchased using 488 (premium) in-game currency (e.g., 'Green Gems') that is in turn bought using real-489 world money. (Indeed, representatives of the video game industry, including Ukie<sup>[33(p. 9, para 43),see also 34(p. 13)]</sup>, have previously argued that games that directly sell loot 490 491 boxes, rather than sell them through an intermediary premium currency, are 492 confusing for the player and arguably in contravention of Principle 4 of the Office of

Fair Trading's Principles for online and app-based games.<sup>[11,35]</sup>) The payment request 493 494 to parents would therefore merely appear as a request to purchase in-game currency 495 with real-world money and provide no information on what that currency would then be used for (*e.g.*, purchasing loot boxes). No further notification would be 496 497 provided by the Ask to Buy system to the parent when those Green Gems are then 498 used in-game to purchase loot boxes. This latter instance is where an in-game 499 intervention asking for parental consent to a loot box purchase (as envisioned by the 500 Ukie self-regulation) is expected to occur.

501

502 To further illustrate, by relying on platform-level controls only, it would require the 503 parent to ask the child what they intend to spend the Green Gems on (when the Ask 504 to Buy request for that transaction appears), before the real-money-to-Green-Gems 505 transaction takes places, for them to find out that loot boxes would be purchased. 506 The child might be undecided as to how they want to spend the Green Gems, and 507 the child might also not understand that, with those Green Gems, they would be 508 buying a gambling-like 'loot box' that is seen as problematic (as many of these 509 products are not advertised as such) or be untruthful as to how they intend to spend 510 the Green Gems. The game company must directly communicate the fact that loot 511 box purchasing by a child is taking place to the parent. Alternatively doing this 512 through the child as an intermediary is not a dependable or acceptable proposal. In 513 short, the platform-level controls (assuming that they are turned on) effectively 514 restrict the first premium currency transaction using real-world money but never the 515 second loot box purchasing transaction using in-game premium currency (which is 516 where the intervention should take place). Platform-level controls may be deemed 517 sufficient for games where the payment request is for loot box-like mechanics 518 directly and that request clearly explains how the mechanic works and any 519 associated concerns. However, given that nearly all games do not offer this, relying 520 solely on this measure would be unwise. For payment requests to purchase 521 premium currency, Apple may consider allowing (but has not yet allowed) games to 522 append information on how that premium currency might then be spent on loot 523 boxes and such mechanics and outline the potential related concerns. However, until 524 that is uniformly and satisfactorily done, a parent cannot trust the Ask to Buy feature 525 alone to protect their child.

527 Another point is that platform-wide parental control would also require the parent 528 to activate it. These may be turned on by default in some instances, but regulation 529 must not proceed on the unreasonable assumption that all parents already have this 530 turned on for every child. It would not be right to place that burden on parents. A 531 child may also engage with a game downloaded on a parent's or the family device, 532 in which case platform-level controls are not active. Multiple layers of protection 533 should be provided. Indeed, had robust parental controls already been widely 534 utilised, then no further regulation (including the Ukie self-regulation) would be 535 required. It is precisely because of the potential failings of pre-existing parental 536 control features that the Ukie self-regulation is being newly introduced to directly 537 address the loot box issue. It is therefore reasonable to expect individual games to be 538 taking action and making interventions inside the game. The drafters of the self-539 regulation surely must not have deemed pre-existing platform-wide parental 540 controls to already be sufficient, as those have already been available for many years 541 and so the self-regulation would then be proposing nothing new.

542

#### 543 Presence of presence disclosures

544 For each game found to contain paid loot boxes, its Apple App Store product page 545 was reviewed to attempt to find a disclosure of loot box presence, such as the PEGI warning label of 'In-game Purchases (Includes Random Items)'<sup>[20,24]</sup> or some text 546 547 describing the availability of paid loot boxes. Any disclosure, however difficult to 548 find and access and however phrased, was recognised as a disclosure having been 549 made as long as it could reasonably have been so interpreted, because the self-550 regulation merely requires that this be done and not that it be done visually prominently or informatively<sup>[15(p. 5)]</sup>. Nonetheless, it was preregistered that different 551 552 methods of disclosure would be categorised; however, in fact, only one category was 553 found. A game is deemed as having complied with Principle 4 if a loot box presence disclosure could be found. 554

555

#### 556 Presence of probability disclosures

557 In relation to each type of loot box found in each game, a corresponding probability

558 disclosure was searched for in-game. No external searches were conducted (*e.g.*,

- 559 through a search engine) for disclosures that may have been available only on
- 560 websites and were not linked from within the game because the relevant Ukie
- 561 guidance makes clear that disclosures should be 'easily [accessible]'<sup>[15(p. 5)]</sup> and any

website-based disclosures (although permitted) should also be sign-posted from 562 563 within the game itself<sup>[15(p. 15)]</sup>. All found probability disclosures were screenshotted, 564 and the process for accessing them from the loot box purchase screen was 565 documented. Any disclosure format, regardless of its visual prominence or ease of access, was recognised as a disclosure having been made, because even though 566 567 Principle 5 encourages 'easily [accessible]' and 'clear and simple' probability 568 disclosures, those qualities are subjective to a certain degree. Different methods of 569 disclosure were categorised. A game is deemed as having complied with Principle 5 570 only if a corresponding probability disclosure could be found for every identified 571 loot box type.

572

573 Changes in compliance following initial study and reporting to Apple and other stakeholders 574 Any non-compliance with Principles 4 and 5 found amongst the 18 January 2024 575 sample was reported to Apple and other stakeholders (*e.g.*, DCMS and Ukie) for enforcement actions to be taken (e.g., an ultimatum to comply by a certain date, 576 577 failing which the game would be removed from the UK Apple App Store for 578 contravening platform rules or advertising regulations). Any non-compliance with 579 Principle 1 amongst the 18 January 2024 sample was also reported, but no further 580 action was requested given that a game is required only to comply with that 581 measure by 18 July 2024. For games that were included in the 18 January 2024 582 sample and were found to have been non-compliant with any one of the two principles, they were re-examined alongside the 18 July 2024 sample (if they were 583 584 not already included in that sample), to check any potential changes in compliance 585 (e.g., (a) having since complied or (b) having since been delisted). (The 586 preregistration mistakenly stated that games that were non-compliant with Principle 1 amongst the 18 January 2024 sample would also be reviewed; however, this was a 587 typo and was not done because this would not reflect upon whether enforcement 588 589 actions were being actively taken as this rule was not in force at the relevant time 590 and so could not be 'enforced.' Indeed, no enforcement in relation to that measure 591 was requested when the January results were sent to relevant stakeholders on 25 592 June 2024.)

593

594 Date and time of data collection

595 The date and time, based on UK time, on and at which the game was examined were 596 recorded.

597	
598	The 'compliance rate' with each loot box self-regulatory measure is calculated as
599	follows:
600	
601	Games containing loot boxes and complying with the relevant measure Games containing loot boxes
602	Ŭ
603	
604	Even though some games might be inaccurately marked as not containing loot boxes
605	even though they do using the present methodology of examining the game for one
606	hour only (because the loot boxes would only become available for purchase after
607	more than one hour of gameplay), the compliance rates with various regulatory
608	measures would not be affected because games assumed to not contain loot boxes
609	would have been excluded. The relevant compliance rates reflect the true situation
610	amongst the games containing loot boxes that were actually tested.
611	
612	For each measure assessed for Research Question 1, a compliance rate of at least $95\%$
613	would have been interpreted in the Discussion section as near perfect and
614	satisfactory compliance. This 5% of leeway (from a perfect compliance of 100%) was
615	permitted as a type 1 error control measure to account for potential false positives. A
616	compliance rate that is $\geq$ 80% but < 95% would have been interpreted as a measure
617	having been mostly complied with but needs some improvements. A compliance
618	rate that is $< 80\%$ would have been interpreted as the measure not having been
619	adequately complied with and needs significant improvements to achieve the
620	regulatory aim. In addition, had the compliance rate with a specific measure
621	improved from one band into the next ( <i>e.g.</i> , from $< 80\%$ to $\ge 80\%$ ) when the 18
622	January 2024 sample was compared with the 18 July 2024 sample, then the authors
623	would have commented positively on how compliance has improved. These cut-offs
624	were used previously and are based on the first author's intuition as to what
625	consumers, policymakers, and independent researchers would likely deem
626	acceptable or not <sup>[20,21]</sup> . These cut-offs were preregistered to ensure that the first
627	author's subsequent interpretation would not be affected by the compliance rates
628	that were eventually found. This is because a certain compliance rate is open to
629	multiple interpretations by various stakeholders and indeed by the same person. For
630	example, one might subjectively interpret a 60% compliance rate as either poor or

- 631 satisfactory: an industry representative might say it is good, whilst an advocacy
- 632 group in favour of banning loot boxes might view it as terrible; both sides are
- 633 arguable. However, any flexibility in potential interpretation by the first author was
- 634 hereby eliminated through preregistration of the aforementioned cut-offs. (As it
- transpired, all the compliance rates found fell far below 80.0%, and so most of these
- 636 cut-off rules did not become relevant.)
- 637

For that same reason, the first author invited stakeholders (specifically, DCMS and 638 639 Ukie) to preregister how they would interpret different potential results that may be 640 found by the present study. However, both have refused. DCMS stated on 1 641 December 2023 in response to the first author's request that it is 'extremely cognisant 642 of the need for a high rate of compliance and suitable tracking of it, but [DCMS has] 643 made a recent public statement on loot boxes [referring to its 18 July 2023 statement 644 supporting and approving the Ukie self-regulations upon their publication, which 645 did not set out what degree of compliance would be deemed satisfactory by the UK 646 Government<sup>[16]</sup>] and are not planning to say anything further publicly at this point 647 while [it continues] to work behind the scenes with academics and industry.' The 648 first author also understood that there may also have been some hesitancy on the 649 part of civil servants in purporting to bind not just the then current government's 650 interpretation but also the next government's (which might well be formed by and, 651 as it transpired, was indeed formed by the opposing political party, which may have 652 different views on what degree of compliance is acceptable).

653

654 Ukie's refusal of the first author's request on 18 December 2023 stated, firstly, that it 655 did not think the assessment should occur before the end of the 12-month 656 implementation period and, secondly, that the first author's proposed method of 657 testing Principle 1, which specifically excludes platform-level controls, was 658 unacceptable. The first author was willing to accept Ukie's refusal in relation to 659 Principle 1 (prevent under-18s from purchasing loot boxes without parental 660 consent). However, the reasons provided by Ukie did not apply to the testing of 661 Principles 4 (presence disclosures) and 5 (probability disclosures), which are both 662 already required by other regulations, irrespective of the implementation period of 663 the Ukie self-regulatory principles, and whose assessment methods are objective and 664 have not been objected to. The first author therefore replied and asked Ukie to then 665 instead preregister its potential interpretations for Principles 4 and 5 only. Ukie did

not respond. Unfortunately, these negative responses mean that there is a lack of
transparency and accountability to the public. It is also unfortunate for the industry
that it does not have a clear target to meet and may still be regulated against despite
many members having used their best endeavours.

670

671 For Research Question 2, we would have concluded that the self-regulations are 672 being properly enforced if *all* games amongst the 18 January 2024 sample that were 673 non-compliant with either Principle 4 or 5 would have either complied with both 674 measures, or have been delisted from the UK Apple App Store, by 18 July 2024. 675 Otherwise, we would make the opposite conclusion and criticise relevant 676 stakeholders for not strictly enforcing platform rules, advertising regulations, and 677 the Ukie self-regulatory principles. The only exception would be if a game has since 678 stopped selling loot boxes, in which case that game was excluded when answering 679 Research Question 2. The expectation that 100% (rather than 95%) of games would 680 either become compliant or be delisted is justified on the basis that a list containing 681 all relevant non-compliant games were provided to the stakeholders to take 682 enforcement actions. Any potential Type 1 error would have been eliminated by 683 how the Apple App Store and/or the relevant video game companies was given the 684 opportunity to provide evidence that the game does not contain loot boxes or have 685 already made the relevant disclosures, so a further 5% of leeway (given above for 686 other assessments) is not appropriate here.

687

688 To further address the issue of how the compliance rates amongst the highest-689 grossing games may have been affected by previous external intervention, the

689 grossing games may have been affected by previous external intervention, the

690 compliance rates for each loot box self-regulatory measure are also separately

reported for games that have previously been studied and those that have not been.

693 In accordance with the *Danish Code of Conduct for Research Integrity*<sup>[36]</sup>, as adopted by

the IT University of Copenhagen, the present registered report did not require
research ethics assessment and approval because no human participants or personal
data were involved and only publicly available information was examined and
recorded.

698

699 **3. Results** 

- The results for the 18 January and 18 July 2024 samples (hereinafter, the 'January
- 701 Sample' and 'July Sample,' respectively) are reported individually, and longitudinal
- 702 insights are then discussed.
- 703

## 704 **3.1. Prevalence of loot boxes and Apple age ratings**

- Amongst the 100 highest-grossing games on the UK Apple App Store in January
- 706 2024, 83.0% contained loot boxes, whilst 81.0% of the highest-grossing games did in
- July 2024. Breakdowns of the game titles by age rating are shown in Table 1. There
- 708 were no meaningful differences between the two samples.
- 709

## 710 **Table 1**

- 711 Apple App Store age rating of games containing loot boxes in the January and July Samples
- 712 *(cumulative)*

18 January 2024 Sample ( $N = 100$ )						
Age Rating	Total games	Games with loot boxes	Prevalence of loot boxes			
4+	31	22	71.0%			
9+	45	34	75.6%			
12+	85	69	81.2%			
17+	100	83	83.0%			
18 July 2024 Sample ( <i>N</i> = 100)						
Age Rating	Total games	Games with loot boxes	Prevalence of loot boxes			
4+	34	22	64.7%			
9+	49	36	73.5%			
12+	84	67	79.8%			
17+	100	81	81.0%			

<sup>713</sup> 

714

## 715 **3.2. Preventing under-18s from purchasing loot boxes?**

## 716 3.2.1. January Sample

717 To implement any protective measures in relation to under-18s specifically, the game 718 must find out whether the individual player in question is under 18 years of age. In 719 relation to the January Sample, only 35 of 100 games (35.0%) conducted any manner 720 of age verification. There were broadly two categories of age verification: (i) asking 721 players to affirm that they are over a certain age (used by 9 of 35 games that verified 722 the player's age (25.7%)) and (ii) asking players to input an age or birthdate (used by 723 26 of 35 games that conducted age verification (74.3%)). Both categories are based on 724 so-called 'self-declarations.' The company accepts whatever information the player 725 provides as true and proceeds on that basis. For context, it should be noted that, in

726 the UK, this type of age verification, which can be easily circumvented, was 727 explicitly deemed as insufficient and not constituting a satisfactory age verification 728 method under Section 230(4) of the Online Safety Act 2023 (which likely applies to 729 many online video games that allow for interactions between users per Section 3(1) 730 of that Act), for example. Taking that into account, no video game (0.0%) conducted 731 effective age verification that is not based on self-declarations before permitting 732 gameplay and in-game purchasing, e.g., government-issued photo ID and biometric 733 verification through a third-party service provider. *Roblox* was the only game that 734 provided an option for the player to verify their age using their ID to unlock certain features if desired <sup>[37]</sup>, but loot box purchasing was a feature that was always 735 736 accessible irrespective of whether the ID verification process was completed. The 737 Presence of technical measures to prevent loot box purchasing by under-18s variable could 738 not be coded in relation to EA SPORTS FC 24 Companion because the player must 739 play the console and PC game, EA SPORTS FC 24, which the Companion game 740 supports for a significant amount of time (above and beyond the 1 hour of coding 741 time allocated) before the ability to make in-game purchases in the Companion game 742 become available and thereby assessable.

743

744 Assuming that the player did not lie about their age and honestly stated their age to 745 be 17 or provided a birthdate that meant that they would have been recognised as 746 17, it was then not possible to play a small minority of games (10 of all 100 games (10.0%); and 8 of 83 games with loot boxes (9.6%)). These games either asked the 747 748 player to affirm that they are over 18 (as in *Coin Master*) or would have blocked the 749 player from accessing gameplay if they provided an age verification answer that 750 meant they were deemed as being under 18. However, it was generally easy to 751 circumvent these measures. For Coin Master, the player just had to tap on the 752 'CONFIRM' button (which was in fact the only available action the player could 753 take, other than closing the software), irrespective of whether they were actually 754 over 18. Many players may even have entirely missed the relevant age requirement 755 message due to an established habit of accepting all terms and conditions shown 756 upon first starting a game. Even when gameplay blocking measures were 757 implemented for 'wrong' age verification answers, the games often allowed players 758 to immediately input a different answer if they previously inputted a 'incorrect' 759 answer for the age verification question (as in *Toy Blast*); after a countdown (e.g., of 760 two hours, as in *Call of Duty: Mobile*); or <u>immediately</u> after the game is deleted and

761 then reinstalled (as in June's Journey: Hidden Objects). Only in two games (Bingo Blitz 762 and *Solitaire Grand Harvest*) was the player not able to reattempt the age verification 763 process through an easy circumvention method. Neither restarting the game nor 764 uninstalling and reinstalling game allowed the player to circumvent the gameplay 765 block. This meant that the two games collected and stored some information about 766 the player or their device either on the company's servers or locally on the player's 767 phone. This may have been in breach of data protection law as the player did not 768 consent to their personal information (age and device identifier) being collected, 769 processed, and retained for this purpose, although the company may instead rely on 770 how, despite lacking consent, it has a legitimate purpose in collecting, processing, 771 and retaining such data (to conduct effective age verification and enforce age limits 772 in order to protect children). Only a 'factory restore' of the phone or playing on a 773 different device entirely was sufficient in forcing these two games to allow the 774 player to reattempt the age verification process again and potentially lie to 775 circumvent it.

776

777 The preregistered method did not contemplate how some games would be rated 778 suitable for 17-year-olds or even younger children (*e.g.*, those aged above 4) per the 779 Apple App Store but then block them from actually playing the game through an 780 age verification process after the game is downloaded as set out above. This was 781 because companies acting in this manner likely breached consumer protection law. 782 For example, *Toy Blast* was rated suitable for children aged 4+ on the Apple App 783 Store and was advertised as such by displaying this age rating on its product listing 784 and using cartoon-like aesthetics, but the game would not actually provide service 785 unless the player certifies that they are over 18. This means that the age rating 786 information provided on the product listing was misleading and may cause 787 consumers to make a transactional decision that they otherwise would not have (*i.e.*, 788 download a video game that they could not actually play, which they would not 789 have downloaded if they were duly made aware of its true age requirement). 790

Accordingly, it is open to interpretation whether the games that conducted selfdeclaration-based age verification (which would not be viewed as effective age
assurance in the UK under the Online Safety Act, for example) and blocked 17-yearolds from accessing the game complied with Principle 1 of the Ukie self-regulation
or not. A strict interpretation of the preregistered method would require that all

796 games that blocked gameplay for 17-year-olds to be excluded from the analysis as it 797 was simply not possible to assess whether these games would seek parental consent 798 for loot box purchasing by an account purporting to be owned by a 17-year-old 799 player because such an account cannot exist in the first place. Alternatively, the 800 games that implemented a relatively robust age verification system and strictly 801 enforced it (e.g., Solitaire Grand Harvest) may be viewed as compliant because an 802 honest 17-year-old who did not lie about their age could not access the game at all, 803 let alone purchase loot boxes within it. However, it is unclear whether the games 804 whose age verification process was less robust and could be easily circumvented by 805 a 17-year-old who wished to access the game (e.g., tapping on the only available 806 button, as in *Coin Master*), which is a possibility that companies should be obliged to 807 address and prevent, should be viewed as compliant or not.

808

809 In addition, it is unlikely that an initial, one-time only age screening is what was 810 envisioned by Principle 1 of the Ukie self-regulations requiring companies to 'Make 811 available technological controls to effectively restrict anyone under the age of 18 812 from acquiring a Paid Loot Box, without the consent or knowledge of a parent, carer 813 or guardian. Technological controls shall be easy to use, activate and access and are 814 introduced to all parents, carers and guardians through start up processes and 815 unboxing.'<sup>[15]</sup> None of the age verification processes made an explicit reference to 816 loot boxes and sought to obtain parental consent for their purchase.

817

818 In the interest of providing a full spectrum of potential interpretations, the complete 819 range of potential results are disclosed. On one extreme end, as the authors believe 820 to be the most appropriate, strictly applying the preregistered method and excluding 821 the eight games with loot boxes that did not allow accounts belonging to 17-year-822 olds to participate in gameplay and EA SPORTS FC 24 Companion from the analysis, no game with loot boxes (0 of 74; 0%) sought parental consent before permitting loot 823 824 box purchasing. The loot boxes or the relevant premium currency used to buy loot 825 boxes were always automatically purchasable as an in-game purchase in all relevant 826 games examined. This meant that the coder was able to access the Apple App Store 827 payment page for the in-game purchase and could have approved the transfer of 828 money to Apple in exchange for the contents of the in-game purchase if desired on 829 that page. This was deemed as sufficient in proving that loot box purchasing by 830 under-18s without explicit parental consent has not been blocked through technical

- 831 measures and was therefore possible. A similar approach was taken for previous 832 research in Belgium, where the last possible step was not taken due to potential 833 illegality<sup>[13(pp. 7-8)]</sup>. When studying the January Sample, the coder did not proceed with 834 the payment. No money was transferred to Apple, which would have transferred a 835 portion of that money to the relevant game company, except in relation to the coding 836 of *Minecraft* (for which it was required to spend money in order to actually observe 837 the operation of the relevant loot boxes in the user-generated content in sufficient 838 detail as to understand it).
- 839

840 Alternatively, on the other extreme end, if all games that an honest 17-year-old 841 would have been prevented from playing (irrespective of how easy it was to 842 circumvent the relevant age verification measure) are viewed as compliant with 843 Principle 1 of the Ukie self-regulation, then (again excluding EA SPORTS FC 24 844 *Companion*) 8 of 82 games (9.8%) were compliant by having prevented under-18s 845 from accessing the game at all and thus, by implication, having also prevented them 846 from purchasing loot boxes without parental consent. The reader is also welcome to 847 decide that only some of the age verification processes are sufficiently robust but 848 that others are not because they could be too easily circumvented, which results in 849 another possible compliance rate between the range of 0.0% to 9.8%. 850

#### 851 **3.2.2. July Sample**

852 In the July Sample, 39 of 100 games (39.0%) conducted age verification, all of which 853 used self-declaration-based methods like before. Similar to the situation amongst the 854 January Sample, 11 of 39 games (28.2%) asked the player to affirm they are old 855 enough, and 28 of 39 games (71.8%) asked for an age or a birthdate to be inputted. 856 None of the games (0.0%) used a sufficiently robust age verification method that was not based on self-declarations. As before, even though a small minority of games (12 857 of all 100 games (12.0%); and 10 of 81 games with loot boxes (12.3%)) could not be 858 played unless the player affirmed that they were over 18 or blocked gameplay if the 859 860 player failed the age verification process by providing an answer that meant that 861 they were too young, these measures could be easily circumvented by either simply 862 affirming or because the player could quickly obtain another chance at providing a 'correct' answer by lying. Both *Bingo Blitz* and *Solitaire Grand Harvest* appeared again 863 864 in the July Sample, and *Bingo Blitz*'s age verification enforcement, although relatively 865 robust, was circumvented when the game was coded again. That same

circumvention method likely would have also worked previously had it been
attempted then. *Solitaire Grand Harvest's* block on gameplay after failing its age
verification could not be circumvented, except through a factory restore of the whole
device.

870

871 Like before, strictly applying the preregistered method and excluding the ten games 872 that did not allow accounts belonging to 17-year-olds to participate in gameplay and 873 *EA SPORTS FC 24 Companion* from the analysis, no game (0.0%) sought parental 874 consent before permitting loot box purchasing. None of the games with loot boxes 875 were complying with Principle 1 of the Ukie self-regulation (requiring that 876 companies 'effectively restrict anyone under the age of 18 from acquiring [paid loot 877 boxes], without the consent or knowledge of a parent, carer or guardian'), despite 878 the rule having officially taken effect.

879

880 Alternatively, the highest possible compliance rate of 12.5% (10 of 80 games after 881 excluding EA SPORTS FC 24 Companion) can be generated if all games that an honest 882 17-year-old would not be allowed to play are deemed as compliant. Again, the 883 reader is invited to make their own assessment as to compliance, which could range 884 between 0.0% and 12.5%. Unfortunately, even the highest possible compliance rate 885 of 12.5% sits significantly far below a satisfactory compliance rate of at least 80.0% as 886 preregistered. Companies have not implemented any measures to directly seek to 887 obtain explicit parental consent for loot box purchasing by under-18s either before or 888 after the Ukie self-regulation came into effect.

889

### 890 3.2.3. July Sample Re-examined

891 After coding the July Sample using the same methodology adopted for the January Sample, *i.e.*, attempting to access the Apple App Store payment page for the relevant 892 893 in-game purchase offer but not actually proceeding with payment, it was realised 894 that, hypothetically, certain interventions that a video game might implement could 895 not have been detected using that method. Specifically, if a video game does not 896 intervene when premium in-game currency that is used to purchase loot boxes is 897 being purchased because that currency could also be used to purchase other things 898 in the game that are not loot boxes, but if that game then does intervene when the 899 player attempts to use the premium in-game currency paid for using real-world 900 money to purchase loot boxes, this intervention could not have been encountered

- 901 unless the Apple App Store payment is confirmed and money is actually transferred902 to the video game company in exchange for paid-for premium currency.
- 903

904 This arguably reflects a lack of specificity in the original preregistered method of this 905 registered report, which should have explicitly stated whether any payment of 906 money would be made to Apple and the game company and considered relevant 907 ethical issues, e.g., the appropriateness of using public research funds to purchase 908 products that are potentially harmful to public health even though the amount is 909 negligible. To resolve this, all games with loot boxes in the July Sample (with some 910 exceptions as detailed below) were re-examined as to the Presence of technical 911 measures to prevent loot box purchasing by under-18s variable, and a video was recorded 912 of the whole process during which the coder purchased either loot boxes or 913 premium in-game currency by confirming the Apple App Store payment and 914 transferring money to the video game company and then purchasing loot boxes with 915 the acquired premium in-game currency if applicable. No effective loot box purchase 916 intervention that sought to seek explicit parental consent was discovered in any of 917 the games (0.0%). *Roblox* did provide a warning and asked for the account holder's 918 parent or guardian to consent to the premium currency purchase before it could 919 occur when a purchase was attempted for the first time. No further warning was 920 given for subsequent attempts. However, that is a self-declaration that could be 921 easily circumvented, and no explicit and specific consent was sought for any loot 922 box purchasing that could then be done using the acquired premium currency. 923

924 For this re-examination, EA SPORTS FC 24 Companion could not be coded for the 925 same reason stated above; *Matchington Mansion* could not be coded because the 926 previously identified loot box features were apparently removed since the initial 927 coding for the July Sample and could no longer be found; The Simpsons: Tapped Out 928 could not be coded because the game ceased operation after the initial coding for the 929 July Sample<sup>[38]</sup>; and a purchase was not made in *Minecraft* again as this was already 930 done through the original coding process as described above due to the game's 931 unique circumstances. This subsequent review process also uncovered how age 932 verification was added to MONOPOLY GO! and loot box probability disclosures 933 were added to Solitaire Grand Harvest since their initial coding for the July Sample, 934 thus demonstrating that their coding would have been different if those games were

- examined at a different time. The initial July Sample coding results were notamended.
- 937

### 938 **3.3. Disclosing the presence of loot boxes in store listings**

For the January Sample, 8 of 83 games with loot boxes (9.6%) disclosed loot box
presence on the Apple App Store product listing page for the game. For the July
Sample, 19 of 81 games with loot boxes (23.5%) disclosed. This is a notable increase
in compliance between the two data collection periods. However, the 23.5%
compliance rate with Principle 4 of the Ukie self-regulation (requiring companies to
disclose the presence of paid loot boxes to consumers prior to purchasing or
downloading the game) remains far below 80.0% and is unsatisfactory.

- 947 There was only one category of disclosure. All games that disclosed in both samples 948 did so using text that formed part of the game's description. Importantly, in all 949 cases, it was required that a hyperlinked 'more' button is tapped (on the mobile 950 version of the Apple App Store) or clicked (on the desktop PC version of the Apple 951 App Store) before the relevant loot box presence disclosure is provided, even 952 though, in theory, had this information been provided at the top of the game's 953 description, it would have been automatically shown without requiring further 954 input from the player. The information was also generally hidden near the bottom or 955 in the middle of a body of text and was therefore not easy to identify. The player was 956 always required to actively do something before the information becomes available, 957 which arguably meant that the information was never provided reasonably 958 prominently, as it was not provided by default.
- 959

### 960 **3.4. Making loot box probability disclosures**

961 Amongst the January Sample, 49 of 83 games with loot boxes (59.0%) disclosed probabilities for at least one loot box contained within the game. This datapoint is 962 comparable to the previously reported mid-2021 UK disclosure rate of 64.0%<sup>[19]</sup>, 963 964 although the methods are not identical (there were more opportunities for games to 965 be compliant at least once in the current study as it usually reviewed multiple loot 966 boxes instead of only one per game, as was done before), so the current rate would 967 likely have been slightly lower had the previous method been used. Only 11 of 83 968 games with loot boxes (13.3%) disclosed probabilities for *all* loot boxes found within 969 one hour of gameplay.

- 970
- Amongst the July Sample, 51 of 81 games with loot boxes (63.0%) disclosed
- 972 probabilities for at least one loot box, but only 7 of 81 games with loot boxes (8.6%)
- 973 disclosed for all loot boxes found within one hour of gameplay. Principle 5 of the
- 974 Ukie industry self-regulation requires companies to make probability disclosures
- 975 informing players of their likelihood of obtaining various random rewards from *all*
- 976 loot boxes contained with the game. The compliance rate of 8.6% falls
- 977 **remarkably** below a satisfactory compliance rate of 80.0%.
- 978

## 979 3.4.1. Loot box probability disclosure methods

980 As to the methods by which the disclosures could be accessed, these are detailed in 981 Table 2 for both the January and July Samples based on the loot box found in each 982 game that disclosed using the most prominent and accessible method. Many games 983 had multiple different loot boxes that disclosed in different ways. Other loot boxes in 984 the same game may have disclosed using a method that was less prominent than the 985 one listed. Previous research has defined 'reasonably prominent' probability 986 disclosures as ones that were either automatically shown or were accessed by 987 tapping on a button that explicitly referenced 'probabilities' or a conceptually similar 988 term (such as 'rates'), which made it obvious that said button would have led to the probability disclosure <sup>[18,19]</sup>. Applying this rule, only 10 of 83 games with loot boxes 989 990 (12.0%) disclosed probabilities using reasonably prominent methods for at least one 991 loot box in the January Sample, and just 10 of 81 (12.3%) did in the July Sample. 992 Again, other loot boxes in these games may have disclosed using methods that were 993 not reasonably prominent but that was not considered. For comparison, 6.7% (5 of 994 75) of games with loot boxes made reasonably prominent in-game disclosures in 2021 [19]. 995

# **Table 2**

- *Categories of observed in-game disclosures for games containing loot boxes that disclosed*
- 999 probabilities for at least one loot box found in the January and July Samples

Number of January Sample $(n = 49)$	July Sample $(n = 51)$	<ul> <li>Summary of disclosure format</li> </ul>
30 (61.2%)	28 (54.9%)	Immediately after tapping a small generic symbol, such as a question mark button or a 'View Details' button, that did NOT explicitly reference probabilities
7 (14.3%)	11 (21.6%)	After tapping a small generic symbol as described above and then following at least one additional step, such as tapping another button
5 (10.2%)	2 (3.9%)	Automatically displayed on the loot box purchase page without requiring any additional input from the player
5 (10.2%)	7 (13.7%)	Immediately after tapping a small button explicitly referencing 'probabilities' or a conceptually similar term, such as a 'Detailed Odds' or a red '% button
0 (0.0%)	1 (2.0%)	After tapping a small button explicitly referencing 'probabilities' as described above and then following at least one additional step, such as tapping another button
1 (2.0%)	2 (3.9%)	Interacting with a graphic symbol that conceptually referenced 'probabilities' and 'chance,' such as a dice button
1 (2.0%)	0 (0.0%)	Interacting with certain buttons NOT on the loot box purchase page

#### 1004 **3.5. Were enforcement actions taken against non-compliant games?**

1005 As preregistered, the results from the January Sample as to which games were non-1006 compliant with the measures set out in Principles 4 and 5 of the Ukie self-regulations 1007 (which, as a reminder, applied even before the effective date of the Ukie selfregulations virtue of consumer law and platform rules) were communicated to Ukie 1008 1009 and the DCMS of the UK Government on 25 June 2024. Lists of non-compliant games 1010 were provided alongside supporting evidence (*e.g.*, screenshots and coder notes detailing the alleged non-compliance)<sup>[39]</sup>, and enforcement actions against the non-1011 compliant games were requested <sup>[40]</sup>. DCMS confirmed receipt on the same day <sup>[41]</sup>, 1012 1013 whilst no response was received from Ukie. A further email was sent to both Ukie 1014 and DCMS on 4 July 2024 explaining that 8 Ball Pool was omitted by mistake from 1015 the list but should also be included as it was non-compliant <sup>[40]</sup>. DCMS confirmed in 1016 a meeting with the first author on 31 July 2024 that the relevant lists were also 1017 received by Ukie, which DCMS understood has acted upon the information

1018 provided, including contacting the app stores and relevant stakeholders.

1019

1020 In total, 83 games contained loot boxes in the January Sample and were obliged to 1021 comply with (i) the requirement to disclose loot box presence on the Apple App 1022 Store product listing page and (ii) the requirement to disclose probabilities for all 1023 loot boxes within the game. Only eight games (9.6%) disclosed loot box presence, 1024 meaning 75 (90.4%) did not. Only 11 games (13.3%) always disclosed probabilities, 1025 whilst 72 games did not (86.7%). Only two games (2.4%) were compliant with both 1026 measures prior to 18 July 2024 when the Ukie self-regulations took effect. These two 1027 games were EA SPORTS FC 24 Companion (which is a mobile application that could 1028 be used to purchase loot boxes for the console game, EA SPORTS FC 24) by 1029 Electronic Arts and F1 Clash - Car Racing Manager by Hutch Games. Importantly, 1030 both companies are members of the technical working group of video game 1031 companies and other related entities convened by the DCMS to design the Ukie self-1032 regulations and should therefore be held to a higher standard.<sup>[16]</sup> For context, both 1033 companies were previously censured by the Advertising Standards Authority 1034 (ASA), the UK advertising regulator, for illegally failing to disclose loot box presence<sup>[26,27,42,43]</sup>. In particular, F1 Clash's 'compliance' was forced by an ASA ruling 1035 1036 upholding a complaint made by the first author against it <sup>[26]</sup>. Importantly, these two 1037 games remained the only games that were fully compliant after 18 July 2024.

1039 All 81 games that were previously non-compliant in at least one way remained 1040 available for download from the Apple App Store after 18 July 2024. Notably, 41 of the 50 highest-grossing games on 18 January 2024 contained loot boxes, and 40 of 1041 1042 them (97.6%) remained in the list of the 100 highest-grossing games on 18 July 2024, 1043 thus reflecting that the mobile game market is well-entrenched and dominated by 1044 older titles and that newly released games struggle to compete. Indeed, 66 of the 83 games with loot boxes that were on the 100 highest-grossing list on 18 January 2024 1045 (79.5%) remained on the list on 18 July 2024. Therefore, there was evidently more 1046 1047 fluctuation amongst slightly lower ranked games, but the market was nonetheless 1048 relatively well-entrenched and dominated by the same games and companies. This is 1049 strong support for the contention that any newly adopted loot box regulations 1050 should apply retroactively against previously released games that remain in 1051 continued operation to support fair competition<sup>[20]</sup>.

1052

1053 Loot boxes could no longer be found in three games in the January Sample that were 1054 previously non-compliant with at least one of the two measures. The measures were 1055 therefore no longer applicable to these games, meaning that they should be excluded 1056 from analysis. It cannot be known whether all loot boxes have truly been removed 1057 from these three games (*e.g.*, as a compliance action taken against the UK version of 1058 these games) or whether the coder simply did not have an opportunity to observe 1059 them when the games were examined again (meaning that the loot boxes could still 1060 have been in the game, and the game, in fact, remained non-compliant).

1061

1062 As to the requirement to disclose loot box presence, 11 of 72 games that were previously non-compliant and continued to contain loot boxes when assessed as part 1063 1064 of the July Sample (15.3%) became compliant when their Apple App Store product 1065 listing page was checked again after 18 July 2024. At least some of these remedial 1066 actions must be attributed to other enforcement actions elsewhere in the world 1067 beyond the UK that were instigated by the first author (e.g., in Ireland and the 1068 Netherlands), as detailed in the Discussion section. Given that only a very small 1069 minority of games subsequently complied, it does not appear that consistent and 1070 strict enforcement actions, if any at all, were undertaken by Ukie and other relevant 1071 stakeholders (e.g., the Apple App Store).

- 1073 As to the probability disclosure requirement, none of the 70 games that continued to 1074 offer loot boxes and were previously non-compliant (0.0%) became compliant. More
- 1075 concerningly, five games that were previously deemed compliant as part of the
- 1076 January Sample were found to have contained loot boxes that did *not* disclose
- 1077 probabilities when they were examined again after 18 July 2024. These games either
- 1078 became non-compliant or, more likely with at least one game, were inaccurately
- 1079 deemed compliant previously due to the research method's limitations (*e.g.*,
- 1080 insufficient resources to ensure an exhaustive review of all aspects of the game).
- 1081

1082 The preregistered benchmark was that all 100% of games that were previously non-1083 compliant should have either become compliant after 18 July 2024 or been delisted from the Apple App Store. Instead, only 15.3% of those games became compliant 1084 1085 with Principle 4, and none became compliant with Principle 5. When combined, this 1086 means all of the non-compliant games found in the January Sample remained non-1087 compliant when reassessed after 18 July 2024, despite the first author having 1088 provided directly actionable information and logistical support (including evidence 1089 of non-compliance) to both Ukie and the DCMS.

1090

# 1091 **3.6. Answering the research questions**

1092 To sum up, as to Research Question 1, after 18 July 2024, the compliance ratess were 1093 <u>12.5% (at most, and arguably 0.0%)</u> with Principles 1 (restricting loot box purchasing 1094 until explicit parental consent is given)<u>: 23.5% with Principle</u>, 4 (disclosing loot box 1095 presence); and 8.6% and with Principle 5 (disclosing loot box probabilities) were 1096 12.5% (at most, and arguably 0.0%), 23.5%, and 8.6%, respectively. None of the 1097 measures were even remotely close to having been satisfactorily complied with (i.e., a compliance rate above 80.0%), even though, for example, compliance with 1098 1099 Principle 4 required merely a simple editing of the description for the game that 1100 appears on the Apple App Store product listing page (which should take but a few 1101 minutes to do). The vast majority of companies are not complying with consumer 1102 law, advertising regulations, platform rules, and the Ukie self-regulations. 1103

1104 As to Research Question 2, only 14.7% of the non-compliant games that previously

- 1105 did not disclose loot box presence and 0.0% <u>(*i.e.*, none)</u> of the non-compliant games
- 1106 that previously did not disclose loot box probabilities became compliant with the
- 1/107 relevant measure after 18 July 2024. All of the games remained non-compliant with

- 1108 <u>at least one rule</u>; none became <u>fully</u> compliant, contrary to the expectation that all
- 1109 non-compliant games would have either become <u>fully</u> compliant or been delisted
- 1110 from the app store for breaking rules. Ukie, the Apple App Store, and DCMS are not
- 1111 enforcing or not ensuring the strict enforcement of industry self-regulatory rules (*i.e.*,
- 1112 the Ukie self-regulatory principles and Apple's platform rules) on loot boxes and not
- 1113 punishing non-compliant companies with delistings, despite promises to do so <sup>[44]</sup>.
- 1114 Further, given that these two rules also apply as a matter of consumer law and
- advertising regulations, irrespective of the Ukie self-regulations, the relevant UK
- 1116 regulators (the Competition and Markets Authority (CMA) and Trading Standards,
- 1117 which enforce consumer law, and the ASA, which enforces advertising regulations)
- 1118 must also be criticised for not enforcing the law. DCMS has also failed to ensure that
- 1119 these other regulators with more enforcement powers do their duties.
- 1120

# 1121 **3.7. Compliance rates of previously studied games**

- 1122 Amongst the entire January Sample, the compliance rate with the requirement to 1123 disclose loot box presence was 9.6% for the 83 games containing loot boxes. Nearly 1124 two-thirds (66.3%) of those games (55 of 83) were previously identified as containing loot boxes in an academic study <sup>[13,18,19,45,46]</sup>. Compliance was highly unsatisfactory 1125 1126 amongst both previously studied games (10.9%; 6 of 55) and games that were not 1127 previously studied (7.1%; 2 of 28). Amongst the 81 games with loot boxes in the July 2024 Sample, 23.5% disclosed loot box presence. Over four-fifths (84.0%) of those 1128 1129 games (68 of 81) were identified as containing loot boxes by at least one prior study 1130 (including the study on the January Sample reported herein). Compliance was 27.9%
- amongst 19 of 68 previously studied games and 0.0% amongst 13 games that were
- 1132 researched for the first time.
- 1133

As to the requirement of making probability disclosures for all loot boxes foundwithin the game, compliance was 13.3% amongst the 83 games with loot boxes in the

- 1136 January Sample. Seven of 55 games that were previously studied (12.7%) complied,
- 1137 and four of 28 games that were not previously studied (14.3%) also complied. The
- 1138 overall compliance rate amongst the July Sample was 8.6%. Six of 68 previously
- 1139 studied games (8.8%) complied, whilst one of 13 games that were researched for the
- 1140 first time complied (7.7%).
- 1141

1142 Some limitations of this aspect must be disclosed. A few games (like *Episode - Choose* 1143 Your Story) were included in the samples of a previous study but were not found to 1144 have contained loot boxes back then. These were deemed as not having previously 1145 been 'studied' because these games' companies were not directly put on notice by 1146 the relevant previous research to comply. The readership of prior studies and media 1147 reports further publicising the results could not be comprehensively assessed, so it is unclear whether the fact of having been identified as having been non-compliant in a 1148 prior study would have reached the relevant company and, even if so, whether the 1149 company acted on that information by complying. A mix of various factors that are 1150 1151 further discussed below may have or is known to have influenced compliance behaviour. 1152

1153

#### 1154 **4. Discussion**

Compliance with all measures examined is incredibly very low and highly 1155 1156 unsatisfactory. None of the highest-grossing games sought explicit parental consent 1157 before allowing children to purchase loot boxes, and the vast majority did not 1158 disclose the presence of loot boxes on their app store listing page or disclose the 1159 probabilities of obtaining different potential rewards for all loot boxes found within 1160 the game. Relevant stakeholders (e.g., Ukie and the Apple App Store) also did not 1161 take enforcement actions to ensure that highly popular and profitable games breaking the rules would either be corrected or delisted. Companies that broke the 1162 1163 rules were permitted to continue doing so many months later, despite their rule-1164 breaking having been specifically highlighted to relevant stakeholders responsible 1165 for enforcement. This echoes previous research generally finding poor and unsatisfactory compliance and broad non-enforcement with loot box regulation 1166 around the world<sup>[13,18,46-50]</sup>, particularly with regard to less enforceable industry self-1167 1168 regulation<sup>[19-21,51]</sup>. For example, in the UK, many iPhone games did not disclose loot box probabilities as required by the Apple App Store in 2021,<sup>[19]</sup> and more than 90% 1169 1170 of social media ads for games with loot boxes did not disclose loot box presence as 1171 required.<sup>[49,50]</sup> This situation is perhaps unsurprising considering that there has been 1172 very little enforcement of the Ukie loot box rules, despite multiple regulators 1173 technically being empowered to enforce them through different means. 1174 1175 Firstly, most directly, Ukie threatened that non-compliance with the self-regulatory

1176 principles would be punished by 'delisting [from app stores], relabelling [the app

1177 store listing to identify loot box presence], and in some cases, severe fines.'<sup>[44]</sup> 1178 However, Ukie cannot <u>actually</u> do any of these <u>itself by itself</u> because it has no 1179 enforcement powers *per se\_* as\_<u>This is because</u> the self-regulatory principles did not 1180 provide any enforcement mechanisms empowering to either Ukie or any other body 1181 to punish and deter non-compliance. (The first author <sup>[52]</sup> and other academics 1182 invited by DCMS had previously advised DCMS and Ukie to establish a robust 1183 enforcement framework to avoid this problem, but that advice was not taken.) Ukie must therefore rely on either app stores (*e.g.*, Apple and Google) or the relevant age 1184 rating organisation (*i.e.*, PEGI and the IARC) to enforce the rules based on the terms 1185 1186 of private contracts agreed between video game companies and app stores or age 1187 rating organisations. Ukie itself, as a third party, has no power to enforce those 1188 contracts. However, the present results demonstrate that none of the sanctions 1189 threatened by Ukie have been implemented by those other stakeholders against 1190 widespread non-compliance by the most popular games operated by the most well-1191 known companies. In fact, Ukie's threat is rather empty upon closer inspection: 1192 nobody has the power to enforce against non-compliance with Principle 1 because 1193 that is not required by app store platform rules or age rating guidelines and is only 1194 required by the Ukie industry self-regulation. Further, Principle 4 is only partially 1195 enforceable by app stores and age rating organisations because although they do 1196 require the disclosure of loot box presence for newly released games, they provide 1197 for exceptions permitting older games to be non-compliant.<sup>[20]</sup> Finally, Principle 5 is 1198 only enforceable by app stores and not age rating organisations because the latter 1199 does not require the disclosure of loot box probabilities. The Ukie industry self-1200 regulatory principles do not have a proper enforcement regime.

1201

1202 Secondly, the requirement to disclose loot box presence applies also as part of UK

advertising regulations enforced by the ASA.<sup>[49]</sup> (In contrast, the ASA specifically

1204 decided *not* to impose and enforce the requirement to disclose loot box

1205 probabilities,<sup>[34]</sup> despite being requested to do so by stakeholders and despite other

1206 European bodies that are responsible for interpreting and enforcing equivalent rules

1207 having decided to require probability disclosures.<sup>[53–55]</sup>) Although the ASA has taken

1208 limited enforcement actions by ruling against companies in a few test

1209 cases<sup>[26,27,42,43,56,57]</sup> after being prompted to do so by previous academic research,<sup>[20,49]</sup>

1210 this has not led to any significant improvements in compliance. This is partly

1211 because the ASA, being an industry self-regulator, has very limited powers when

1212 sanctioning companies for non-compliance: the usual punishment is for the 1213 <u>company</u> to be criticised in a ruling published online. Quite often, even that does not 1214 occur because the ASA has frequently decided to resolve obvious cases of non-1215 compliance by providing informal advice to the company without publishing any 1216 materials that may be detrimental to the company's reputation and public image and 1217 thereby act as a deterrence against non-compliance by both that company and other 1218 companies. Companies that have been repeatedly 'advised' by the ASA (e.g., Supercell and Electronic Arts) continue to contravene advertising rules, 1219 1220 demonstrating the ineffectiveness of the ASA's enforcement regime. In theory, the 1221 ASA could refer repeatedly non-compliant companies for more severe sanctions, including criminal prosecution, by consumer protection regulators.<sup>[58,59]</sup> However, 1222 that has not occurred as no video game company appears in the recorded list of 1223 companies that have been so referred.<sup>[60]</sup> Further, by informally resolving 1224 1225 complaints, the ASA also makes it difficult for a public record of repeated non-1226 compliance to be established as no information is publicly provided at all. 1227 Technically, the ASA has a more formalised informal resolution regime that does at 1228 least publish the name of the offending company, the number of complaints, and the 1229 date of the resolution, even though no other information is given. However, the ASA 1230 has chosen to informally resolve loot box-related complaints at a level that is further

- 1231 <u>below that, publishing no information whatsoever.</u>
- 1232

1233 Thirdly, the UK consumer protection regulators (specifically, the CMA and Trading 1234 Standards) are empowered to enforce against the non-disclosure of loot box presence 1235 and of loot box probabilities because these constitute misleading omissions under 1236 <u>consumer law</u>. A company engaging in such unfair commercial practices commits an offence under the Consumer Protection from Unfair Trading Regulations 2008 1237 1238 (Regulations 6 and 10), which are to be replaced by substantially identical provisions 1239 of the Digital Markets, Competition and Consumers Act 2024 (Sections 227 and 1240 237(2)). These two regulators are not known to have taken any enforcement actions 1241 against obvious and widespread non-compliance with consumer protection law by 1242 video game companies. Even if informal and not publicly-known enforcement 1243 actions were taken, these have not been effective at substantially improving the 1244 consumer experience. The criminal prosecution of a well-known company could 1245 more effectively deter non-compliance.

1247 The widespread non-compliance observed here should be addressed through better 1248 enforcement. As mentioned above, the ASA taking limited enforcement actions 1249 against a few companies has led to better compliance by those companies: for 1250 example, Hutch Games previously did not disclose loot box presence on the Apple 1251 App Store product listing page for F1 Clash, but it did so after a complaint was made 1252 against the company to the ASA by the first author<sup>[26]</sup>. Another complaint filed 1253 against Miniclip resulted in probabilities being disclosed more prominently in 8 Ball 1254 *Pool* with the addition of a small blue [i] button that led directly to the probability 1255 disclosures when the January and July Sample results are compared, as shown in 1256 Figure 1 (the advertising language was also amended to remove misleading and 1257 unsubstantiated claims), even though no formal ruling has yet to be was eventually 1258 handed down after the company was informed of the concerns raised. 1259



- 1261 1262
- 1263
- 1264 1265

Figure 1. Probability disclosures were made more prominently in *8 Ball Pool* when it was assessed as part of the July Sample after an advertising complaint was filed against the company following data collection for the January Sample. © 2024 Miniclip

- 1266 Similarly, complaints filed against companies based in Ireland to the Irish 1267 advertising regulator has led to, *e.g.*, Playrix subsequently disclosing loot box 1268 presence for *Township*<sup>[61]</sup>. A complaint filed in the Netherlands against MY.GAMES 1269 to the Dutch advertising regulator in relation to *Rush Royale* has led to loot box 1270 presence and also probabilities being subsequently disclosed. These remedial actions 1271 were taken upon <u>after</u> the companies receiv<u>eding</u> notice of the complaints <u>but</u> before 1272 any formal rulings were published by the regulator. These examples illustrate how 1273 compliance could be improved when individual companies are appropriately 1274 pressured. Regulators need not necessarily enforce strict sanctions against non-1275 compliance in every case (e.g., criminal prosecution): informal enforcement actions, 1276 such as informing companies about their obligations and threatening sanctions may well be sufficient in many cases. 1277
- 1278

1279 Notwithstanding, if informal enforcement fails to discernibly improve compliance 1280 and consumer protection (e.g., Supercell and the industry more broadly continuing 1281 to advertise misleadingly and illegally in the UK by failing to disclose loot box 1282 presence<sup>[49]</sup>), then regulators must stop relying on ineffective informal enforcement, 1283 formally enforce the rules (*e.g.*, investigating and eventually publishing rulings 1284 against the company's rule-breaking), and impose stricter sanctions. A combination 1285 of both may be the most cost-effective and efficient manner of enforcement: an 1286 informal admonishment for a first offence, but severe punishments against repeated 1287 offenders. In any case, regulators ought to do their duty and take enforcement 1288 actions of their own volition. It is unsustainable to rely on individual academic researchers volunteering their time and resources to pursue individual cases across 1289 1290 different countries. Specifically, the ASA is called upon to take more strict actions 1291 against breaches of UK advertising rules by video game companies, including 1292 considering extending its regulatory ambit to ensure all ads targeting UK consumers 1293 are regulated.

1294

1295 As mentioned above, a number of leading video game companies were invited by1296 the UK Government to be members of the working group that designed the industry

1297 self-regulations.<sup>[16]</sup> Naturally, these companies should be held to a higher standard: 1298 one ought to follow one's own rules before expecting others to do so. However, non-1299 compliance by working group members was detected. Examples include but are certainly not limited to the following. Hutch Games did not implement technical 1300 1301 measures to prevent loot box purchasing by under-18s without parental consent, 1302 contrary to Principle 1. Activision Blizzard King failed to disclose loot box presence 1303 on *Call of Duty: Mobile's* Apple App Store listing page, thus violating Principle 4. In breach of Principle 5, Electronic Arts failed to disclose probabilities for certain loot 1304 1305 boxes in *Golf Clash*, and Take-Two Interactive also failed to do so in WWE SuperCard. 1306 Foreign companies that are unfamiliar with the rules may be somewhat excused for 1307 failing to comply, but even companies with a substantial presence in the UK that were invited by the UK Government to design the Ukie industry self-regulatory 1308 1309 principles and therefore certainly had full knowledge of them failed to properly comply with those rules. These working group members' non-compliance is more 1310 culpable. David Zendle, an academic expert on loot boxes, commented when the UK 1311 1312 Government first announced its plan to rely on industry self-regulation that: 'Foxes 1313 are guarding the hen house.<sup>/[61]</sup> Now we know that the foxes are having a feast at the 1314 consumer's expense.

1315

1316 It is expected that some members of the video game industry may disagree with the 1317 current study's reasoned decision to exclude Apple's Ask to Buy feature as 1318 satisfying the requirement of Principle 1. The rationale has already been stated. In 1319 addition, evidence was found that at least one video game company specifically 1320 instructed players and parents to turn off the feature because it did not work, which 1321 by implication would also disable the feature for other games if turned off systemwide. The Apple App Store product listing for DRAGON BALL Z DOKKAN BATTLE 1322 1323 by Bandai Namco stated:

- 1324
- 1325[Note About "Family Sharing"]

1326This application currently *does not support the "Ask to Buy" feature included*1327*with Family Sharing*. As a result, using this feature to make an in-app

- purchase on a device with Family Sharing enabled may result in an error. We *ask that you do not use the "Ask to Buy" feature when purchasing items until*
- 1330 *we have updated our application to support this feature*. (emphasis added)
- 1331

1332 This further calls into question the reliability and adoption rate of Apple's Ask to Buy feature: one company is literally instructing players and parents to not use the 1333 1334 feature, contrary to and, in fact, in direct opposition to Principle 2 of the Ukie self-1335 regulatory principles: 'Drive awareness of and *uptake* of technological controls' 1336 (emphasis added).<sup>[15]</sup> Parents are being actively *discouraged* from using parental 1337 control features. 1338 1339 Another aspect of the present study that may be criticised is that an arguably overly 1340 broad definition for 'loot boxes' was used. More specifically, in many games, the 1341 main loot box mechanic would disclose probabilities, but other, perhaps more minor 1342 in-game purchases involving randomisation that are less recognisable as a loot box 1343 would fail to disclose probabilities, thus contravening Principle 5. This is a 1344 phenomenon that has also been observed in Mainland China.<sup>[48]</sup> Some members of 1345 the industry may disagree as to whether those latter mechanics would constitute a 1346 loot box requiring disclosure. However, the present study used the exact definition 1347 set out in the Ukie self-regulations, which was broad and arguably imprecise: 1348 1349 In this document: 1350 1351 "Loot Box" means a video game mechanic that provides random in-game 1352 virtual items to players in exchange for real-world money or in-game virtual 1353 currency. This document does not apply to a loot box that is purely earned 1354 through gameplay. 1355 1356 "*Paid Loot Box*" means a Loot Box that is either purchased using real-world 1357 money or acquired using virtual currency that itself has been purchased. 1358 (emphasis original)<sup>[15]</sup> 1359 1360 All loot boxes recognised as a loot box during the coding process satisfied the above Ukie definition. Nearly all loot boxes studied were clearly intended to repeatedly 1361 1362 generate revenue from players. However, for an extreme outlier example, the 1363 mechanic that satisfied this definition in *Minecraft* was most certainly not a mechanic 1364 that these rules were intended to apply to. The player was able to buy with real-

1365 world money a game world in which random rewards could be obtained by

1366 defeating enemies. The player is able to recreate the game world an unlimited

1367 number of times and thus defeat the enemies and open the 'loot box' an infinite 1368 number of times (in contrast to nearly all other loot boxes that required purchase using real-world money to increase the finite number of openings and resultant 1369 1370 random rewards). That *Minecraft* mechanic satisfied the definition just like a paid 1371 content update for a video game introducing new enemies whose defeat may 1372 randomly reward players with different results (e.g., the Shadow of the Erdtree update 1373 for *Elden Ring*). This was not intended but is the result of the poor drafting of the 1374 Ukie self-regulations. An improvement might be to amend and require the purchase 1375 to be repeatable or that opportunities to obtain random rewards are finite unless 1376 further payments are made.

1377

1378 Members of the video game industry that were not involved with the design of the 1379 Ukie loot box self-regulations are entitled to feel that Ukie has failed to advance their 1380 interests: betrayed by anthe industry representative body that has published ill-1381 defined rules that are difficult to comply with and made impossible promises to the 1382 UK Government and the UK public that could never have been kept, especiallyn the 1383 lack of direct enforcement powers. Ukie and many members of the working group 1384 not only harmed consumers and destroyed harmed their own reputation through 1385 this exercise but also brought much bad press for the video game industry overall. 1386 Many members of the industry are not involved with or benefit from loot boxes 1B87 whatsoever (but do pay to be represented by Ukie); many are even in favour of 1388 stricter regulation of loot boxes. In recent years, the industry has finally broken 1389 through some of the stigma associated with, *e.g.*, violent video games<sup>[62,63]</sup> and 1390 addiction<sup>[64,65]</sup>, by demonstrating the potential benefits of video games not just to 1391 players<sup>[66]</sup> but also to the arts and the economy<sup>[67]</sup>. It is particularly disappointing that a trade body meant to represent the whole video game industry has sacrificed 1392 1393 <u>compromised</u> the *overall* interests of the video game industry so that <u>the *minority*</u> 1394 <u>interests of</u> a few leading video game companies (e.g., Electronic Arts) could to 1395 continue to profiting from loot boxes <u>could be protected</u>, at least for some more time. 1396

1397 Finally, in accordance with the Ukie self-regulation, probability disclosures were

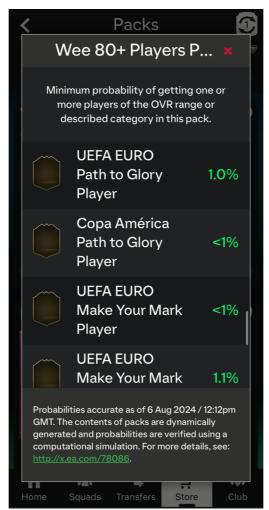
1398 recognised as having been made even if, for example, the company merely informs

1399 the reader that the probability for getting a certain item is '<1%,' as occurred in EA

1400 SPORTS FC 24 Companion by Electronic Arts and shown in Figure 2. Such an

1401 imprecise disclosure is unlikely to be recognised as legally compliant. In fact,

- 1402 Electronic Arts had to provide more detailed disclosures (0.045% instead of <1%<sup>[68]</sup>)
- 1403 when South Korea stopped relying on industry self-regulation and enforced its new
- 1404 law requiring loot box probability disclosures.<sup>[69]</sup> Therefore, the probability
- 1405 disclosure 'compliance' rate reported herein is reflective merely of compliance with
- 1406 the Ukie rules and not consumer law that should be enforced by the CMA and
- 1407 Trading Standards, which likely requires a higher standard and would deem more
- 1408 games as having been non-compliant.
- 1409



- 1411Figure 2. The probability for obtaining certain rewards were disclosed in insufficient detail as1412'<1%' in EA SPORTS FC 24 Companion. © 2024 Electronic Arts</td>
- 1413

- 1414
- 1415 For the avoidance of doubt, some purported probability disclosures were not
- 1416 deemed as compliant as shown in Figure 3. In this example, the probabilities for a
- 1417 loot box in *Guns of Glory* were disclosed as 'Very Low Chance,' 'Low Chance,' and
- 1418 'Medium Chance,' which were only relative to each other and not informative. The

companies failed to provide effective and usable probability information as to the
likelihood of obtaining different rewards. It is concerning that these companies are
aware of their obligation to disclose loot box probabilities but chose to 'comply'
maliciously to the detriment of consumers whilst also disrespecting the authoritiesy
of industry self-regulation and consumer law.



- 1425
- 1426 1427

1428

Figure 3. The purported probability disclosure for a loot box in *Guns of Glory* stated the probabilities using adjectives, such as 'Very Low Chance.' © 2024 FunPlus

1429 Important limitations were already set out where immediately relevant. Due to 1430 resource constraints, it was not possible to examine all games 'immediately' after the 1431 relevant dates upon which the highest-grossing lists were based as it was 1432 preregistered (although a reasonable time gap was envisioned). This meant that, for 1433 example, some games were examined a mere two days after 18 January 2024; 1434 however, other games in the same sample were examined on 24 June 2024. That was 1435 a five-month difference. The games that were examined earlier in January may have 1436 complied by June, so the results may have been different had they been examined 1437 later. It is known that at least one game (June's Journey: Hidden Objects by the German 1438 company, Wooga) became compliant with the requirement to disclose loot box

1439 presence after its Apple App Store product listing page was first reviewed on 20 1440 January 2024 but before 18 July 2024 (in fact, at some point before 25 April 2024, according to correspondence with the ASA, which had contacted the German 1441 1442 advertising regulator at the first author's request to enforce advertising regulations). 1443 The same applied to games that were examined immediately after 18 July 2024, as compared to those assessed in November 2024, because some companies may have 1444 taken some more time to comply, despite the one-year grace period that was already 1445 provided. Games that were examined earlier were therefore treated more unfairly in 1446 1447 comparison to games that were assessed later, which had more opportunities to 1448 comply. However, all games were liable to be compliant at all relevant times 1449 irrespective of the date of the examination (except that games in the January Sample 1450 were not required to comply with Principle 1 before it came into force), and all 1451 games in the January Sample were examined within the relevant period (*i.e.*, prior to 1452 18 July 2024), so overall, the method was fair. A future study may consider 1453 recruiting a greater number of researchers to simultaneously examine different 1454 games within a tighter timeframe to further reduce bias.

1455

## 1456 **5. Conclusion**

1457 The Ukie industry self-regulatory principles on loot boxes became effective in the 1458 UK from 18 July 2024 after a one-year grace period following its publication on 18 July 2023.<sup>[15]</sup> These were intended to better protect consumers, including young 1459 children, from potential harms (e.g., overspending money due to the product's 1460 1461 gambling-like nature). Regrettably, after 18 July 2024, no game with loot boxes 1462 (0.0%) sought to obtain explicit parental consent prior to enabling loot box purchasing by under-18s as required by Principle 1. Only 23.5% of games with loot 1463 boxes disclosed their presence on the games' Apple App Store product listing page 1464 1465 as required by Principle 4, and all of the games that did so disclosed in a manner that 1466 was difficult for consumers to access and arguably failed to meet advertising 1467 regulation and consumer law standards. A mere 8.6% of games with loot boxes consistently disclosed the probabilities of obtaining different rewards for all loot 1468 1469 boxes found within one hour of gameplay. The rules are not being actively enforced, 1470 and companies are permitted to break them with impunity: all of the games that 1471 were non-compliant remained non-compliant many months later, despite Ukie and 1472 the Apple App Store having been put on <u>specific</u> notice to demand corrections from 1473 the relevant companies or else delist those games.

1474

1476

1475 <u>Non-c</u>Compliance is <u>abysmalwidespread</u>. Enforcement is non-existent.

- 1477 All relevant stakeholders are called upon to better enforce various rules intended to 1478 protect consumers, including young children, from potential harms associated with 1479 video game loot boxes. The Ukie industry self-regulatory principles are extremely 1480 very poorly complied with and suffer from fundamental flaws, such as its lack of an 1481 effective enforcement framework. It has been reported that the then Conservative UK Government and the video game industry were 'mired in circular arguments 1482 1483 over the practicalities of administering [the self-regulation]' with one insider 1484 describing the situation as an 'absolute shit show'<sup>[70]</sup>. The current and new Labour 1485 UK Government is advised against continued reliance on demonstrably ineffective 1486 industry self-regulation (both the Ukie loot box rules and the ASA advertising rules) 1487 to address the public's loot box concerns.
- 1488

1489 Initially, it may have been sensible to try to quickly address concerns associated with 1490 novel technologies using industry self-regulation that does not require a protracted 1491 legislative process<sup>[71]</sup>. However, so-called 'microtransactions' or additional purchases 1492 associated with video games have been popularised for nearly two decades (since 1493 the horse armours were first sold to players of The Elder Scrolls IV: Oblivion in 1494 2006<sup>[72]</sup>), and more than seven years have passed since the loot box issue first entered 1495 the Western public debate (*i.e.*, the controversies surrounding the release of *Star* 1496 *Wars Battlefront II* in 2017<sup>[73]</sup>), so the issues are no longer new. Since then, scientific 1497 knowledge about the potential harms of loot boxes has developed <sup>[4,74]</sup>, and various industry self-regulations intended to appease policymakers and the public have also 1498 been repeatedly proven as poorly complied with and ineffective<sup>[19-21,49,51]</sup>, including 1499 1500 by the present study. Despite having been given ample opportunities to demonstrate 1501 corporate social responsibility, the video game industry has again and again failed to 1502 improve consumer protection or even comply with basic legal requirements (e.g., not 1503 hiding important information whose provision is required by consumer law). Video 1504 game industry self-regulation in relation to monetisation is unreliable and must not 1505 be relied upon. South Korea recently replaced loot box industry self-regulation with 1506 formal legal regulation, which has led to tangible benefits for the consumer (e.g., 1507 stricter rules and better enforcement leading to more detailed probability 1508 disclosures)<sup>[47,69,75]</sup>. It is high time real laws are passedpassed, and pre-existing laws

1509	are enforced to properly regulate loot boxes and video games more broadly around
1510	the world.
1511	
1512	<u>6. Postscript</u>
1513	For the avoidance of doubt, this study has been conducted independently of the
1514	study being conducted by Public Group International Ltd (t/a PUBLIC) on
1515	commission from the UK Department for Culture, Media and Sport (DCMS) [76], for
1516	which the first author serves as an expert consultant. The results should be read in
1517	conjunction.
1518	
1519	DCMS has not responded to the final results of this study. Ukie's has decided to
1520	challenge the motivations for conducting this study and its results <sup>[77]</sup> without any
1521	basis and failed to admit and endeavour to address obvious failings, as the first
1522	author explained in his reply to Ukie [78]. Ukie has also decided to place heavy
1523	reliance on the forthcoming results of the PUBLIC study [77], which have not yet been

1524 <u>published at the time of writing.</u>

## 1525 **Positionality Statement**

1526 L.Y.X. plays and enjoys video games and broadly views the activity very positively, 1527 except for certain aspects (e.g., monetisation) that he believes should be subject to 1528 more scrutiny. In terms of L.Y.X.'s personal engagement with loot boxes, he has 1529 played and continues to play video games containing loot boxes, such as *Hearthstone* 1530 (Blizzard Entertainment, 2014) until 2018 and Genshin Impact (miHoYo, 2020) and 1531 Zenless Zone Zero (miHoYo, 2024) since their initial release. He therefore engaged 1532 and continues to engage with non-paid loot boxes on a regular basis. However, he 1533 has never purchased any loot boxes with real-world money aside from negligible 1534 spending for research purposes to, e.g., confirm the presence of paid loot 1535 boxes.L.Y.X. plays and enjoys video games and broadly views the activity very 1536 positively, except for certain aspects, *e.g.*, monetisation, that he believes should be 1537 subject to more scrutiny. In terms of L.Y.X.'s personal engagement with loot boxes, 1538 he has played and continues to play video games containing loot boxes (e.g., 1539 Hearthstone (Blizzard Entertainment, 2014) until 2018 and Genshin Impact (miHoYo, 1540 2020) from 2020), but he has never purchased any loot boxes with real-world money, 1541 besides negligible spending for research purposes to confirm the presence of paid 1542 loot boxes. etc. 1543 1544 1545 **Data Availability Statement** 1546 The raw data and a full library of PDF printouts and screenshots showing, inter alia, 1547 the relevant Apple App Store webpage sections and in-game loot box purchase 1548 pages for each game are publicly available in the Open Science Framework at 1549 https://doi.org/10.17605/OSF.IO/YNJ5X and 1550 https://doi.org/10.17605/OSF.IO/J3TGQ. Preregistrations are available via: 1551 https://doi.org/10.17605/OSF.IO/Q3SGI and https://doi.org/10.17605/OSF.IO/3KNYB. 1552 1553

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